



Every step of the way

Paul Schiffmann  
Mats Inc  
179 Campanelli Parkway  
Stoughton Ma, 02072  
June 15<sup>th</sup>, 2021

It is with great enthusiasm and pleasure that I am writing to endorse Lucinda O'Reilly . I hope and trust, that my perspective will be helpful to all of you as you evaluate this exceptional individual.

My first contact with Lucinda was approximately 7 years ago when we were looking to expand our product selection and her firm was looking to gain a foot hold in the U.S. market.

During the course of our relationship Lucinda has quickly connected with us providing the support, service and strategic expertise we greatly needed. Lucinda is a collaborative person willing to listen and understand the needs of her clients. Lucinda has consistently shown herself as a conscientious and energetic individual in the fields of marketing and sales. I have enormous respect for her abilities and value our partnership.

Sincerely,

A handwritten signature in blue ink that reads "Paul Schiffmann". The signature is fluid and cursive, with a long horizontal line extending to the right.

Paul Schiffmann  
Principal